



Independent Utility Broker

Company

As energy brokers and consultants, we operate in the commercial (B2B) arena helping our clients reduce energy costs through cutting edge procurement strategies and various DSM (demand-side management) solutions.

We are looking for enthusiastic, industrious, solution-oriented, hard-working individuals who are willing to earn a substantial income in a friendly sales/broker environment by providing the most cost-effective solutions for our clients and supply partners. This is a full-time, office-based sales position where candidates will be responsible for assisting clients with decisions about their electricity and natural gas for the United Kingdom market.

Primary Responsibilities

- Find/Engage new clients
- Learn about the industry
- Educate clients and help them make best decisions in respect of their utility contracts
- Maintain healthy long-term relationships with clients and energy suppliers
- Manage your time with regard to the company's objectives

Qualifications

- Positive attitude
- Impetuous desire to learn and grow
- Strong sense of customer service
- Strong moral background
- Proficient with administrative software (MS WORD, PP, EXCEL,...)
- Hunger and drive to achieve
- Previous sales experience
- Education in the field of sales and marketing
- Knowledge of power and gas industry (not mandatory)

Benefits

- An excellent opportunity to join a growing team with excellent career potential
- Training and Development

Should you feel that you match the criteria mentioned above, please forward your CV for consideration. **alfaenergy** is a top UK consultancy and offers a tremendous opportunity for any applicant.

Location: Sarajevo, Bosnia and Herzegovina

JOIN US ON OUR JOURNEY



Applications should be submitted
in English by 31st of January 2011



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NOTE: Only suitable candidates will be contacted. If you have not heard from us please accept that you have not qualified for an interview. Energy Trading Company is an equal opportunities employer.